

UNCORK INDIA






24–25 November 2023

Jio World Convention Centre
Mumbai, India

International Trade Fair
for Wines and Spirits.

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UNCORK INDIA

Exhibition Date:

24-25 November 2023

Opening Hours:

24-25 November 2023

11:00 am to 7:00 pm

Venue:

Pavilion 3, Jio World Convention Centre

Mumbai, India

Website:

www.prowine.in



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Bushmills Whiskey
Image courtesy of Tourism NI



Northern Ireland's Whiskey Renaissance

Pure, Natural, Quality.

 Invest Northern Ireland, India, Middle East, Africa

 InvestNI_IMEA





Thomas Schlitt
Managing Director
Messe Düsseldorf India Pvt. Ltd.

It gives me immense pleasure to welcome you all to the 3rd edition of ProWine Mumbai – the International Trade Fair for Wines and Spirits. After 2 successful editions, the global wine and spirits industry will once again come together to network with peers & buyers from across the world. Jointly organised by Messe Düsseldorf India and All Things Nice, ProWine Mumbai is part of the globally-iconic ProWein World series that organises highly impactful events across key markets worldwide.

ProWine Mumbai 2023 has a power-packed programme planned for the wine, spirits, craft beverages and hospitality industry as well as for consumers seeking new experiences in wine and spirits at the remarkable Jio World Convention Centre. This year, the exhibition will showcase over 1000 brands from 150+ companies from 21 countries. Across the two-day event, large-scale buyers including hotels, restaurants, bar owners and wine & spirit enthusiasts will have the opportunity to interact with these brands and enjoy tastings of a wide range of wines and spirits. Participating countries include Argentina, Australia, Austria, Chile, Colombia, France, Germany, Greece, India, Italy, Japan, Mexico, New Zealand, Nicaragua, Northern Ireland, Peru, Poland, Portugal, South Africa, Spain and the United States. In addition to that, 9 pavilions will be set up to showcase specific regional blends.

Alongside the exhibition, 14 sessions of highly-engaging masterclasses by WSET Global, international governments, leading wine authorities, master distillers, and brand representatives will bring together the best of knowledge and a range of wine and spirit tastings. Scheduled for the evening of Day 1, the ProWine Mumbai Night will be a unique B2B networking event which will also feature the India Wine Awards, organised by the Sonal Holland Wine Academy. The winning wines, both domestic and international, available in the Indian market will be felicitated at this ceremony.

In this edition, 3 special features - the ProWine Bartenders' Competition, the ProWine Spirits Challenge and the Craftsmen Discussion - have been introduced that will open doors to new experiences. The ProWine Bartenders' Competition is an exceptional platform for talented bartenders in the country to showcase their skills. Finalists of the 1st round - that took place earlier this month - will compete on Day 2 for the winning title of 'ProWine Bartender of the Year'. The ProWine Spirits Challenge is a contest between the makers of alcoholic beverages, in which spirit brands can compete to substantiate the quality of their products through a blind tasting. The Craftsmen Discussion will explore the future of Indian and international craft spirits.

With a well-laid out engaging 2-day programme, the attendees will encounter ample of opportunities to learn, taste and discover new experiences and opportunities.

On behalf of Messe Düsseldorf India, I would also like to take this opportunity to thank all our exhibitors and partners for their invaluable contribution in making this event a success.

Wishing you all a very successful and rewarding time!

Cheers!

Thomas Schlitt



Nikhil Agarwal
Founder & CEO
All Things Nice

On behalf of All Things Nice, I am delighted to welcome you to ProWine Mumbai. After the buzzing successes of the past two editions, we are well poised for the next edition of ProWine Mumbai – member of the globally iconic Prowein World.

Over these 2 days you will witness a world class event for the wine, spirits and hospitality industry as well as for consumers seeking to discover new wines and spirits. The show will enable International and Indian wine, spirits and craft beverage companies to showcase their exceptional brands through conversations, storytelling and tastings. We bring together the country's community of wine and spirits brands – producers, multi nationals, importers, distributors, wholesalers and retailers with international brands looking to enter the Indian market and noteworthy large-scale buyers from HORECA.

We are here to create an enviable platform for the industry. The evolving drinking preferences of the younger generation, a staggering number of new consumers from thriving cities across India and the expanding and dynamic market in the Indian subcontinent have brought about a sea change in the way people consume their wine and spirits .

Experimentation, premiumisation and education are the keys. This is what ProWine Mumbai stands for. We are delighted to be able to bring the beverage universe and its direct and indirect consumers together to propel wine and spirits awareness and availability to soaring heights.

This year boasts of large international support and a host of incredible show features that are extremely proud of. We are happy to include and provide a voice to skilled bartenders this year since they are integral to the spirits industry and are responsible for raising the bar in India. We are also thrilled to create a level platform to bring spirits that deserve recognition at the ProWine Spirits Challenge. The Craftsmen Discussion I believe will be an eye opening learning experience. There's so much to taste, learn and engage with at this edition!

Our MasterClasses are well curated with some of the finest speakers taking you through incredible tastings and education, an opportunity that's hard to miss for those seeking to learn.

We sincerely thank our Exhibitors, Sponsors, Associations and Partners for their unparalleled support that have made ProWine Mumbai without doubt the largest platform in India for the wine and spirits industry.

Cheers!

Nikhil Agarwal

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WINES FROM
NATURE



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EXHIBITION

24th & 25th November 2023

Venue: Pavilion 3, Jio World Convention Centre, BKC, Mumbai

Time: 11:00 am – 7:00 pm

For persons 25 years and above only

INAUGURATION CEREMONY

24th November 2023

Venue: Outside Pavilion 3, Jio World Convention Centre, BKC, Mumbai

Time: 10:15 am

MASTERCLASS

24th & 25th November 2023

Venue: Room 105 A-B, 1st Floor, Jio World Convention Centre

Time: 11:00 am – 6:15 pm

Limited Seats. Seating on a first come first serve basis.

For persons 25 years and above only

THE PROWINE SPIRITS CHALLENGE

Judging: 24th November 2023

Winners declared on 25th November 2023

Venue: Show Floor

Time: 11:00 am – 7:00 pm

For persons 25 years and above only

THE PROWINE MUMBAI NIGHT

India Wine Awards 2023

24th November 2023

Venue: Lotus Ballroom, Jio World Convention Centre

Time: 6:30 pm onwards

By Invitation Only

B2B Networking Evening

24th November 2023

Venue: Lotus Ballroom, Jio World Convention Centre

Time: 7:30 pm onwards

By Invitation Only

THE CRAFTSMEN DISCUSSION

25th November 2023

Venue: Show Floor

Time: 12:30 pm – 1:30 pm

For persons 25 years and above only

THE PROWINE BARTENDERS' COMPETITION

25th November 2023

Venue: Show Floor

Time: 2:00pm – 4:00 pm

For persons 25 years and above only

MASTERCLASS AGENDA

Day-1, Friday, 24 November 2023

TIME	TOPIC	SPEAKER
12.05 pm–12.50 pm	South Australian Regional Heroes – Diverse and Distinct	Nikhil Agarwal Founder & CEO All Things Nice
01:10 pm–01:55 pm	Taste the Wonders of Australia	Sonal C Holland MW Founder SoHoWines Consulting & Sonal Holland Wine Academy
02:15 pm–03:00 pm	Viña Tarapacá, “The Gran Reserva of Chile”	Sonal C Holland MW Founder SoHoWines Consulting & Sonal Holland Wine Academy
03:20 pm–04:05 pm	Faulty to Outstanding: Assessing Wine Quality	Alexander De Cata DipWSET Sr. Business Dev. Manager WSET Certified Wine Educator
04:25 pm–05:10 pm	American Whiskies – A New Frontier For Discovery	Nikhil Agarwal Founder & CEO All Things Nice
05:30 pm–06:15 pm	Exploring flavour in Single Malt Whisky	Liam Scandrett Sr. Business Dev. Manager (Spirits) WSET Certified Spirits Educator

Subject to changes

MASTERCLASS AGENDA

Day-2, Saturday, 25 November 2023

TIME	TOPIC	SPEAKER
12:05 pm–12:50 pm	Water is Not Just Water	Ganesh Iyer India’s First Certified Water Sommelier Managing Partner, VEEN Waters
01:10 pm–01:55 pm	Explore Mas La Plana Estate by Familia Torres	Salim Isler DipWSET Regional Export Consultant Familia Torres
02:15 pm–03:00 pm	Rum: The Substance Behind the Style	Liam Scandrett Sr. Business Dev. Manager (Spirits) WSET Certified Spirits Educator
03:20 pm–04:05 pm	The Spirit of Ireland Masterclass	Michael Jacob Drinks Sector Manager Bord Bia–The Irish Food Board
04:25 pm–05:10 pm	California: A Golden State of Mind	Sonal C Holland MW Founder SoHoWines Consulting & Sonal Holland Wine Academy

Subject to changes



Michael Jacob
Drinks Sector Manager
Bord Bia – The Irish Food Board

Michael Jacob is Drinks Sector Manager of Bord Bia – The Irish Food Board. Bord Bia are the Irish state agency tasked with promotion of Irish food and drink products globally. Previously, Michael has held positions with the Seafood and Prepared Consumer Foods departments of Bord Bia as well as working as an executive within Food Drink Ireland.

Topic – The Spirit of Ireland Masterclass

Bord Bia has developed the Spirit of Ireland, a dynamic training experience to tell the story of Irish spirits. This unique experience combines video material from leading companies in the Irish spirits category, a bespoke sensory experience and virtual reality tours of some leading Irish distilleries. Come join us as we bring you through the remarkable history behind the spirits produced on the island of Ireland and their exciting future.



Ganesh Iyer
India's First Certified Water Sommelier
Managing Partner, VEEN Waters

Ganesh Iyer is India's first and only certified water sommelier. He has been instrumental in the launch of various water brands such as Evian, Himalayan, Ferrarelle, Perrier, Qua, & VEEN in the Indian market. Iyer's association with the water industry has spanned over 25 years and his expertise provides technical support to the many palatable characteristics of water. With this new certification, Iyer has received sensorial training to understand different water types. Gauging the origin, composition and nutritional benefits by which waters can be distinguished, Iyer's 'Water Sommelier' accreditation is a unique contribution to understanding the nuances and varied properties of water.

Topic – Water is Not Just Water

"Water is Not Just Water". Water is so simple, yet so complex. So abundantly available and yet so precious. We all take water for granted and yet this water determines how good your Single Malt,

Wine & Beer will taste. Ganesh Iyer is India's First Certified Water Sommelier and has launched multiple International Water Brands in India. Attend his Masterclass & Tasting Session where he hopes to blow your mind on the science and business of water.

**Liam Scandrett**

WSET Certified Spirits Educator

Senior Business Development Manager (Spirits) - EMEA, WSET

Liam's career in the drinks business has spanned bar and restaurant management, brand education, activation and drinks development. Always intrigued by the production processes and choices behind flavour in spirits, he studied with the Wine & Spirit Education Trust (WSET) before joining the Trust in 2016. He is now WSET's Senior Business Development Manager for Spirits covering Europe, the Middle East, Africa and India, working with organisations across these regions to provide clear, unbiased and objective spirits training.

Liam holds the Institute of Brewing & Distilling General Certificate in Distilling (Grain) and has studied traditional Japanese Spirits to become an official Awamori Jinbner.

Topic – Exploring flavour in Single Malt Whisky

In this masterclass, we'll go beyond the label and uncover the intricacies of Single Malt production through a guided tasting of three Single Malt Scotch Whiskies. You'll learn how the choices made during fermentation, distillation, and maturation influence the flavours and textures that define this revered category.

Topic – Rum: The Substance Behind the Style

Rum is often maligned as a spirit category without rules, but this is far from the truth. Each island has its own traditions, practices and regulation, meaning an array of different styles within the category. Our expert-guided masterclass promises to enhance your appreciation for rum, and bust a few myths at the same time.

**Alexander De Cata DipWSET**

Senior Business Development Manager – EMEA
WSET Certified Wine Educator

Alex has been with WSET since 2016 and is qualified to teach the WSET Level 1, 3 and 3 Awards in Wines. He currently oversees the commercial aspects of business development in the EMEA region as a whole and also looks directly after WSET's Indian and African markets. Alex's current key projects include the development and release of WSET Beer's courses, increasing accessibility to WSET courses throughout the whole of Africa and supporting programme providers to expand their WSET course and language offering. Before joining the WSET head worked several years in retail, education and translation.

Topic – Faulty to Outstanding: Assessing Wine Quality

Join us for this enlightening tasting session where we'll show you how to utilise the WSET Level 2 Systematic Approach to enhance your wine-tasting skills and understand the nuances in your glass that determine quality. Learn to sharpen your discernment, identify common flaws and the hallmarks of outstanding wines.

**Salim Isler, DipWSET**

Regional Export Consultant, Familia Torres

As Regional Export Consultant at Familia Torres, Salim Isler exclusively represents one of the world's most admired wine brands in South-East & Central Asia, Middle East, and Africa. He has an expert knowledge of the wine industry, emerging markets dynamics, route to market strategy it operates in, with a beverage expertise backed by WSET Level 4 Diploma in Wines.

Familia Torres founded its winery in Vilafranca del Penedès in 1870, 150 years ago, but its roots in the winegrowing traditions of Penedès date back to the 16th century. Torres is also a member of Primum Familiae Vini, an association representing 12 of the oldest and most prestigious wine families in the world, and is the co-founder of International Wineries for Climate Action, which promotes the decarbonization of the wine sector.

Topic – Explore Mas La Plana Estate by Familia Torres

Join Salim Isler who has been promoting the excellence, diversity, legacy and sustainability practices of Familia Torres Properties and share his passion about their exceptional history, brands, estates and territories. Torres is a member of Primum Familiae Vini, an association representing 12 of the oldest and most prestigious wine families in the world, and it is the co-founder of International Wineries for Climate Action, which promotes the decarbonization of the wine sector.



Sonal C Holland MW

Founder, SoHoWines Consulting & Sonal Holland Wine Academy

Sonal C Holland MW is India's First & Only Master of Wine. An award-winning broadcaster, she has been at the forefront of revolutionising the wine culture in India for the past 16 years through multiple initiatives. She is the Founder of SoHoWines Consulting which helps international brands gain a foothold in India's complex marketplace. Her namesake Sonal Holland Wine Academy, India's leading wine education institute, provides world-class wine education to both professionals and enthusiasts. Sonal is the Founder and Chairperson of India Wine Awards.

Topic – Viña Tarapacá, "The Gran Reserva of Chile"

Immerse yourself in an experience of one of the oldest wineries from Chile, with almost 150 years of winemaking tradition. Viña Tarapacá is a unique place in the heart of the Maipo Valley, one of Chile's most prestigious wine regions, with a commitment to the environment and sustainable winemaking. In this Masterclass, you can venture into Viña Tarapacá's complete portfolio, starting from their entry-level wines, easy to drink and unmatched in terms of price and quality. Gradually, you will ascend towards our iconic wines, which makes Viña Tarapacá one of the most prestigious wineries in Chile nowadays.

Topic – California: A Golden State of Mind

Join Sonal C Holland MW on an exquisite journey through the sun-kissed vineyards of California where we'll explore a remarkable selection of wines that embody the essence of the Golden State.

Topic – Taste the Wonders of Australia

Australia is a vast continent covering 65 different wine regions - explore their diversity with Sonal C Holland MW in an immersive wine tasting experience showcasing the depth of Australian wines and their potential in India.



Nikhil Agarwal
Founder & CEO
All Things Nice

Nikhil Agarwal is India's foremost wine and spirit thought leader. His dedicated time and efforts are geared towards revolutionizing the wine and spirits experience through game changing innovative events. He is also a regular juror and speaker at international wine and spirit events and competitions and a writer for eminent publications. Nikhil Agarwal is the Brand Ambassador for The Distilled Spirits Council of The United States.

Topic – American Whiskies - A New Frontier For Discovery

An astute reflection of American whiskies as we explore a tasting that will highlight the taste, heritage and style of American distilled spirits.

Topic – South Australian Regional Heroes - Diverse and Distinct

South Australia's wine regions are some of the oldest and most historically significant in Australia. But we are also progressive thinkers, and this is undoubtedly one of the most innovative and exciting places for wine. Grenache has experienced a resurgence and has captivated attention around the globe, fast becoming one of South Australia's most loved and popular red wines. Experience some of South Australia's classic regional examples including wines from some of the world's oldest vines and explore an exciting diversity of varieties and wines styles that speak to our past as well as our future.



PROWINE SPIRITS CHALLENGE

Date: 24th November 2023 | **Timing:** 11:00 am – 07:00 pm

Venue: Show Floor, Pavilion 3

ProWine Mumbai will also be hosting The ProWine Spirits Challenge this year. This event will facilitate a contest between the makers of alcoholic beverages, in which spirit brands can compete to substantiate the quality of their products through a blind tasting.

The Challenge will run alongside ProWine Mumbai, scoring takes place on Day 1 and the winners are announced on Day 2. The scoring is open to all visitors who attend ProWine Mumbai, allowing the brands to be assessed by the very people who drink them.



PROWINE BARTENDERS' COMPETITION

Date: 25th November 2023

Timing: 02:00 pm – 04:00 pm

Venue: Show Floor, Pavilion 3

ProWine Mumbai has presented an exceptional platform for talented bartenders in the country to showcase their skills at the ProWine Bartenders' Competition. Bartenders are the backbones for best showcasing spirits and winning cocktail competitions is one of the fastest ways to become well known. Auditions for Round 1 took place earlier this month and finalists will compete onsite at ProWine Mumbai.

FINALISTS

Bartender	Bar
Guruprasad Tripathy	Slink & Bardot
Ranjith Poojari	The Table
Raviraj Shetty	Masque
Priyanka Mondal	ZLB23
Mohan Basnet	Whisky Samba
Rutik Matkar	PCO

The winning bartender receives the prestigious title 'ProWine Bartender of the Year', an all-expense paid Guest Shift at the historic 'The Bar - The House on Sathorn', Bangkok (On The World's 50 Best Discovery) and a Cash Prize besides recognition in the trade and media.

JUDGES



Aneesh Bhasin

Co-Founder, Svami

Co-founded Svami, India's leading brand of mixers. He is a commentator on wines and spirits and is one of GQ India's 30 most influential young Indians.



Priyanka Blah
 Founder & Editor, The Dram Attic

Priyanka Blah is the founder and editor of The Dram Attic, a global cocktail publication that highlights the finest bars and bar talent from around the world, with a particular focus on cocktail innovation and sustainability. Blah is South Asia’s leading voice when it comes to championing hospitality professionals from the region and helping them find opportunities on a global platform and is listed as one of Bar World’s 100 Most Influential figures in the industry worldwide. In the post pandemic world, she has dedicated her time and efforts to help bar professionals find suitable professional opportunities through profile matching and continues to mentor young bartenders looking to grow in their careers in this industry. Blah is also a regular juror at spirits and cocktail competitions, Academy Chair at the World’s 50 Best Bars, and a consultant on strategy for craft spirits that are looking to grow their global footprint.



Yash Bhanage
 Founder and COO
 Hunger Inc.

Having travelled and worked across the world Yash has had the opportunity to explore local cuisines, new restaurants and drinks along the way. These experiences played an integral role in shaping concepts behind The Bombay Canteen, O Pedro, Bombay Sweet Shop, Veronica’s, and enthucutlet.com. He then trained and worked with some of the finest restaurants and bars in the USA and South East Asia; and successfully helped open Antidote, a bar at the Fairmont & Swissotel in Singapore, that won ‘Best Bar in Singapore’. Yash was selected by Forbes magazine for the ‘30 under 30 Young Achievers in India’, list.



Craftsmen
Discussion

Topic: “The Future of International Craft Spirits in India and Taking Indian Craft Spirits Globally”

Date: 25th November 2023 | **Timing:** 12:30 pm – 01:30 pm

Venue: Show Floor, Pavilion 3

PANELLISTS



Angad Singh Gandhi
Brand Ambassador, Glenfiddich

As the brand ambassador for the world’s most awarded single-malt whisky, Angad Singh Gandhi understands the ‘liquid sunshine’ like none other. He thrives on sharing his knowledge and passion with fellow aficionados and new whisky drinkers, guiding the ‘uninitiated’ into the malt whisky world.

As a whisky enthusiast-turned-ambassador, Angad’s role is to bring a vital new energy to the category and change people’s preconceived ideas about what Scotch can be. He also finds innovative ways to attract a new generation of whisky lovers and make the spirit accessible to a younger audience. Angad’s effervescent charm syncs perfectly with Glenfiddich’s spirit, one that follows a long history of tradition and excellence but that the same time isn’t afraid to push boundaries. Having been mentored by Straun Grant Ralph, the global brand ambassador of Glenfiddich, Angad spent a considerable amount of time at the distillery in Dufftown understanding in-depth the art of whisky making and the history of the distillery. He was recently awarded Ambassador of the Year – Gold at Spiritz Achievers’ Awards 2021 by industry veterans for his valuable contribution to the industry and Glenfiddich.



Bharat Bhagnani
Founder, Living Root Distilling Company

Bharat Bhagnani, the pioneering founder of Living Root Distilling Company, embodies blending tradition with innovation in the spirits industry. Coming from Kolkata, his journey showcases a strong dedication to quality and crafting something exceptional. Bharat, a lively and innovative person, started Living Root Distilling Company to create unique spirits. His leadership brought about Sector Gin, the flagship brand, showing both his expertise in the craft and his connection with younger consumers' tastes.



Keshav Prakash
Founder & Curator, The Vault

Keshav Prakash is the founder~curator of The Vault, a house of fine spirits that represents 50+ small and craft brands from around the world. He has worked to create access and bridging the route-to-market gap for boutique and independent spirits brands in India. As the founder of The Vault Festival, he has established a destination platform for brands and consumers to connect with each other.

A life member of The Keepers of the Quaich, an international society which was established by the Scotch Whisky industry to celebrate the outstanding commitment of those who produce and promote the world's finest distilled spirit, he was recently inducted into the Gin Guild, UK for his contribution to Independent and small Gin brands.

Keshav was awarded the Outstanding Entrepreneur for Beverages by Mid-Day and finds a place in Luxe Book Top 100 power Influencers in Luxury. He is acknowledged by the connoisseurs in Mumbai and peers of the industry in India, as a connoisseur of fine spirits and well known for his educatory and experiential sessions on for corporate and private clients.

**Malay Rout**

Founder, Wine & Spirits Club of India

As an ardent learner and meticulous implementer of concepts. His finance background, coupled with an uncanny zeal for conceptualization, strategy, and effective application of strategies, has given him the opportunity to work with some of the leading brands in the country. He is a WSET professional who happens to be the “Founder Wine & Spirits Club of India” - A global platform with 23500 + virtual members from 99 countries across the globe. He curated and hosted The Legionaries- talk show with Alcobev Professionals about industry and their journey. He also happens to be Editor of WSCI Newsletters, having 22 successful editions and 80 thousand plus readership in 40 countries across the globe.

**Michael Hussey**

Senior Manager (Drinks), Bord Bia–The Irish Food Board

Michael Hussey is head of the drinks team at Bord Bia. Michael has previously managed Bord Bia’s office in the Middle East from 2013 to 2018. Michael has also represented Bord Bia in the, Scandinavian and Dutch markets representing the dairy, consumer foods and meat sectors. Previous to that Michael worked in the food ingredients sector in the private sector. Michael has a Masters in Strategic International Marketing (MBS) from Dublin City University.

**Pritish Matai**

Advisor - Strategy and Operations, Aspri Spirits

Pritish was studying Mechanical Engineering when his passion for wines and spirits emerged, post which he attended Business School at the storied Duke University's Fuqua School of Business. Pritish is Asia's youngest WSET Diploma holder and WSET Approved Educator. He is Advisor – Strategy and Operation on the board of Aspri Spirits, one of India's largest importers and Distributors of Wines, Spirits and Beers. Pritish aims to combine formal education, forward thinking and a young consumer's outlook to help revolutionise the Indian Wines and Spirits Landscape.

**Rahul Mehra**

Co-founder, Third Eye Distillery

Rahul Mehra has co-founded Gateway Brewing Co., a pioneer of India's craft beer industry and later, SVAMI—India's first brand of artisanal tonic waters and mixers, earning him a spot on the Forbes 30 under 30 and GQ's 50 Most Influential lists. Being highly experienced in setting up restaurants, bars and food distribution channels in Mumbai, Rahul with his co-founders Sakshi Saigal and Vidur Gupta set up Third Eye Distillery with a vision to disrupt the Indian spirits landscape and elevated the drinking and cocktail culture in India.

**Rakshay Dhariwal**

Founder & Managing Director, Maya Pistola Agavevapura

Rakshay Dhariwal ventures focus on the food and beverage industry. He made his mark on the F&B industry in India by launching India's first speakeasy-style cocktail bar, the award winning PCO and some of India's most exciting boutique F&B brands including, Ping's Cafe Orient, Jamun and SAZ. Currently, Rakshay manages 19 restaurants and he plans to launch 30 new restaurants and bars all over the world in the next 5 years. Rakshay has also co-founded India Cocktail Week and launched India's first aged 100% Agave spirit.

**Shatbhi Basu**

Bar & Beverage Consultant

Bar & Beverage Consultant to international brands & bars; a freelance journalist. Created STIR academy of bartending for giving young students skills, direction, purpose and a career, allowing them to support their family and growth opportunities. Educates trade and consumers, on the hows & whys, taste profiles, nuances of wines and spirits and the art and science of mixology. Encouraging people to think and appreciate, not just drink. Her easy style, wit and irreverent approach makes even the most difficult to understand subjects, simple! Awarded by the President of India and the Ministry of Women and Child Development as India's first woman bartender.



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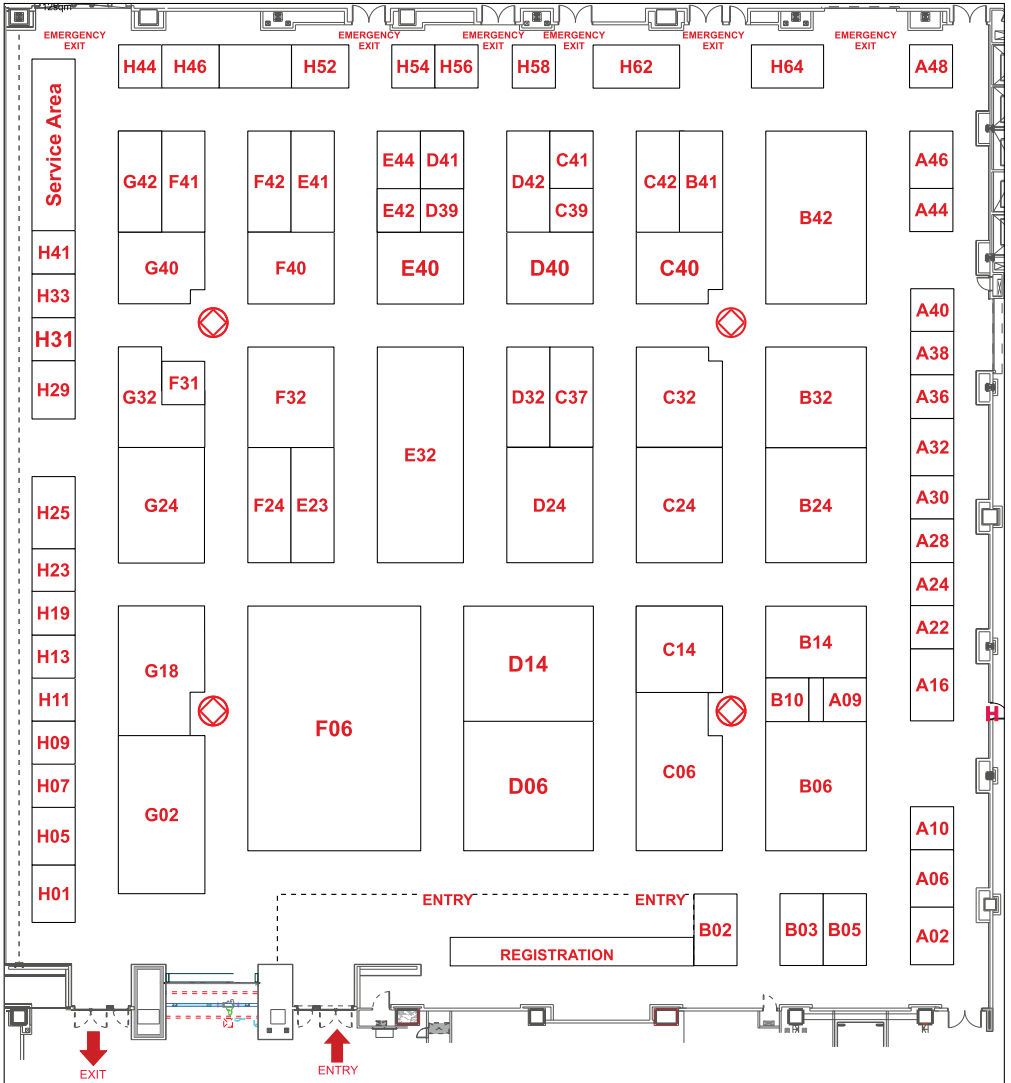
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Participating Brands



24-25 November 2023
Pavilion 3, Jio World Convention Centre
Mumbai, India





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ProWine Bartenders' Competition
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Agi Greenpac Ltd.	H07, 09 & 11
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Asociacion Gremial De Vinos De Chile	G02
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Astral Alcobev Private Limited	B 41
Australia Trade And Investment Commission	B14,B24 & B32
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Barrister Gin	H25
Brindco Sales Private Limited	D06 & D14
Business France	C06 & C14
C.G. Trading	H31
C2C Importers Pvt. Ltd.	F41
California Wine Institute	C32
Cartel And Bros LLP.	D40
Chateau Le Puy	H01
Carvalho Do Lobo, Sociedade Agricola Unipessoal, LDA	H29
Chenab Impex Pvt. Ltd.	C40
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Consulate General & Trade Centre Of Argentina	A24
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Exhibitors	Booth No.
Creamy Creation BV	H54
Elite Spirits & Wines Pvt. Ltd. (Van Loveren)	H58
Empire Spirits India Pvt. Ltd.	D41
Encase Packaging Private Limited	H23
Estuary	C39
Flipsydee Beverages LLP.	A46
Fratelli Wine Pvt. Ltd.	A-16
Fultariya Beverages Pvt. Ltd.	B03
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Good Drop Wine Cellars Pvt. Ltd.	H64
Gradient Beverages LLP.	A28 & A30
Gusto Imports Pvt. Ltd.	C42
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Invest Northern Ireland	A06
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Exhibitors	Booth No.
S.K. Offset Pvt. Ltd.	A10
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Saverglass	E40
Soma Vine Village Pvt. Ltd.	
Sonarys Co Brands	D42
Spaceman Spirits Lab Pvt. Ltd.	H44
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Vinopolis Wines LLP.	H62
Vishanth Industries	H19
Wellington Wines (Pty) Ltd.	A38
Wine Park	F40

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Vercoope - União Das Adegas

Cooperativas Da Região

Dos Vinhos Verdes, UCRL

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Australia Country Pavilion

B24, B32 & B14

Delivered by the Australian Trade and Investment Commission (Austrade) in partnership with the state governments of South Australia, Victoria, New South Wales, and Western Australia with the support of Wine Australia.

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Company Profile

I have been asked by Danielle to write a few lines about Austrade followed by the 24 wineries.

Australian Trade and Investment Commission (Austrade) is the Australian Government's international trade promotion and investment attraction agency. We generate market information and insights, promote Australian capability, and facilitate connections through our extensive global network. To discover how we can help you, visit www.austrade.gov.au

Australia has one of the most diverse wine scenes in the world. With more than 100 grape varieties grown across 65 distinctive wine regions, Australian wine is an expression of our country's unique climates and soils, and the passionate communities that cultivate them.

From sophisticated reds, to fun, fruity whites, wine to impress or something casual for the weekend, discerning Indian consumers can find a perfect match in the wines crafted by Australia's innovative winemakers – especially when paired with the diversity of Indian cuisine.

We look forward to introducing you to our wonderful participating wineries at ProWine Mumbai and the people who make them.

Participating Wineries from South Australia:

1837 BAROSSA - Located in South Australia, 50 minutes north of Adelaide in the southern Barossa town Lyndoch, all their grapes are grown in the Barossa Wine Region. The vineyards of 1837 Barossa are distinguished for their well-structured red-brown clays with calcareous rocks, an ideal condition for premium class vines. This unique terroir has been considered one of the best grape growing regions in the world for more than 150 years now, thanks to the combination of the Barossa Valley's Mediterranean and the ideal microclimate of each individual 1837 Barossa vineyard.

To know more visit [1837 BAROSSA | Barossa Valley](#)

Eight at the Gate Wines - Owned and operated by sisters Jane Richards and Claire Davies, the vineyard is located in Wrattenbully, South Australia. Part of South Australia's Limestone Coast Wine Region, Wrattenbully is famous for its free-draining Terra Rossa soils, ideal for producing

premium wine grapes. The vineyard has been supplying premium grapes to some of Australia's most iconic wine labels since 1995 such as Penfolds, Orlando and Taylors. Starting in 2005, Jane and Claire began keeping a careful selection of the highest quality fruit for themselves and expertly guided by their multi-award-winning winemaker Peter Douglas producing wines for the family to enjoy.

To know more visit [Eight at the Gate Wines|Wrattenbully](#)

Haselgrove Wines - Established in 1981, Haselgrove is surrounded by cabernet sauvignon, shiraz, and mataro vines – with Shiraz and Cabernet Sauvignon vines dating back more than 60 years. Haselgrove specialises in small batch production, using a combination of traditional 'old world' wine making techniques and the best modern practices. Over the past few years, Haselgrove has been awarded the 2017 Winestate 'Wine Maker of the Year' and 'Wine Company of the Year', the Dark Horse Winery of the Year 2015 as well as achieving a 5 red star rating by James Halliday.

To know more visit [Haselgrove Wines | McLaren Vale](#)

Kingston Estate Wines - Proud to be Australia's 2nd largest family-owned winery with more than 3000 hectares of family-owned vineyard holdings across 15 vineyard sites and 9 key Australian wine regions including the Riverland, Clare Valley, Coonawarra, Mount Benson, Wrattenbully and Victoria. As a winery with top tier BRC AA+ compliance and a storage capacity of 200 million litres, all of Kingston Estate Wines are made and matured on site until despatched to market.

To know more visit [Kingston Estate Wines|South Australia](#)

Lambert Estate Wines - A family owned and operated boutique vineyard and winery located in the Barossa Valley, Australia. Situated on 225 acres of land on rolling hills just off the Barossa Valley floor, the vineyard consists of 17 unique soil types and is planted around old gum trees scattered throughout the property. Offering a full range of Estate grown and made Barossa Valley wines including our Prologue Sparkling, First Kiss Rose, Silent Partner Cabernet Sauvignon, The Family Tree Shiraz, the original Chocolatier, chocolate infused Tawny, and a new range of grape-based spirits including our AU Valley Spirit.

To know more visit [Lambert Estate Wines|Barossa Valley](#)

Metala Wines - As custodians of the some of the oldest vines in Australia, the philosophy to 'be as light-footed as possible', has been maintained for more than 130 years. The Metala vineyard was established in 1891 and 14 rows of Cabernet Sauvignon planted in 1891 remain the oldest family-owned Cabernet Sauvignon vineyards in the world and the shiraz the oldest in the Langhorne Creek region. All wines are entirely estate grown and made.

To know more visit [Metala Wines |Langhorne Creek](#)

Mitolo Wines - The essence of Mitolo Wines can be traced back centuries through generations of agriculturists and viticulturalists. In 2000, Mitolo made its first Shiraz and two years later – its first Cabernet Sauvignon. Since that time, Mitolo has championed these two varieties with fruit from some of McLaren Vale's finest vineyards. Whilst building its reputation for premium Shiraz

and Cabernet Sauvignon offerings, Mitolo expanded its range to include several Italian varieties paying homage to the family's roots. To know more visit [Mitolo Wines|McLaren Vale](#)

O'Leary Walker Wines - O'Leary Walker Wines (OWW) was founded in 2000 by winemakers (and best friends) Nick Walker and David O'Leary. Known for celebrating the best of South Australia's grape-growing regions, they draw on the highest quality fruit varieties that excel in these varied viticultural climates. Their Clare Valley Rieslings and Shiraz's are world class and their international reputation has been earned through consistent quality over many decades.

To know more visit [O'Leary Walker Wines| Clare Valley](#)

Pink Moon Co. / The Lindsay Collection - The creation of Will Bolton and Matt Dunning, two friends who share a love for music, art and wine and have combined these passions into Pink Moon Co. Pink Moon Co. has two tiers of wines being "TLC" - The Lindsay Collection regional range, our luxury single vineyard wines, and then "The Lindsay Collection" Riverland range that showcases the best of South Australia's key wine regions.

To know more, visit [Pink Moon Co.- The Lindsay Collection|Barossa Valley](#)

Wirra Wirra Vineyards - McLaren Vale is home for Wirra Wirra – surrounded by Australia's most sustainable vineyards, inspiring people and beautiful beaches. Wirra Wirra was recognised as the Global Winner of the 2021 Great Wine Capitals Best of Wine Tourism Awards.

To know more, visit [Wirra Wirra Vineyards|McLaren Vale](#)

Participating Wineries from New South Wales:

Bunnamagoo Wines -The grapes destined for the Bunnamagoo labels are sourced from the Bunnamagoo Estate, a historic property near Rockley and from the Eurunderee vineyard not far from Mudgee. Rockley has one of the coolest climates in Australia. That together with its deep volcanic basalt soils results in wines of distinctive cool climate style. At Mudgee, the warmer climate and variable soils under laid with limestone produce wines with subtle nuances and warmth. The winery, built in 2009, is located at Mudgee where the grapes are treated with the individuality that they deserve. Their Wines have won several awards.

To know more, visit [Bunnamagoo Wines| Mudgee](#)

Edenvale - Edenvale was founded in 2006 on the belief that people across Australia and globally should have access to premium Australian alcohol-removed wines that offer the same taste, aroma, complexity and variety of traditional wines. With less than 0.5% alcohol by volume and exclusively using grapes grown in Australia's finest wine regions, Edenvale alcohol-removed wines are created using the same winemaking techniques as traditional wine, before the alcohol is gently extracted using spinning cone technology.

To know more, visit [Edenvale|Murray-Darling](#)

Gilbert Family Wine - The Gilbert Family Wine Company was established in 2004 and sources fruit from Orange, Mudgee, and Eden Valley, Gilbert wines have received countless awards, reviews and medals, and is a Halliday 5 star rated winery. Owner and chief winemaker, Simon Gilbert, has successfully built a reputation as one of Australia's leading winemakers. Simon has been responsible for crafting wines that have received more than 60 trophies and 1,500 medals since 1985.

To know more, visit Gilbert | Orange & Mudgee

Fourth Wave Wines - Fourth Wave Wine represents Australia's most dynamic portfolio of modern wine brands. A constant innovator and market leader, Fourth Wave Wine combines exciting and engaging brand concepts with a dedication to high quality contemporary winemaking. The Australian portfolio is led by exciting South Australian brands such as Elephant in the Room, Little Giant and Tread Softly. A diverse collection of styles and varietals, there is a Fourth Wave wine for everyone and every occasion!

To know more, visit Fourth Wave Wine | Southeastern Australia

Premium Wine Negotiants - They are passionate wine industry professional dedicated to producing premium quality brands that are approachable, affordable and value for money, as well as offering exceptional service and support whilst building long term strategic partnerships.

To Know more, visit Premium Wine Negotiants | Riverina

Tamburlaine Wines - Tamburlaine was established in 1966. In 1985 the Hunter winery was purchased by a small group of friends and relatives led by Managing Director, Head of Grape and Wine Production, Mark Davidson who has built his long-term winemaking philosophy around Contemporary Organic practices in the vineyard and the winery.

To know more, visit Tamburlaine Wines | Hunter valley & Orange

Winesailor / Warburn Estate - Warburn Estate is a leader in the Riverina wine currently the 8th largest winery in Australia, exporting wine to almost 30 countries. The foundations that established Warburn Estate in the 1950's remain the same today – hard work and strong family values.

To know more, visit Warburn Estate | Warburn

Participating Wineries from Victoria:

In Good Spirits and Wines - Their passion for crafting exceptional wines from select vineyards in South Australia and Victoria is embodied in their two distinctive brands: Siskin and Finch.

Siskin represents the pinnacle of winemaking, offering a portfolio of meticulously crafted, premium select wines from signature regions such as Coonawarra, McLaren Vale, Heathcote, and others. Each bottle is a testament to their commitment to time-tested techniques and the finest hand-picked grapes, ensuring an unforgettable experience. Finch, on the other hand, is an ode

to quality without compromise, tailored for those who appreciate affordability.

To know more , visit [In good spirits and wines|Victoria](#)

Rathbone Wine Group - Yering Station has been core to the Victorian wine story for almost two centuries. With vines first planted in 1838, Yering Station is proudly the state of Victoria's first vineyard. Located 190km West of Melbourne, Victoria against the stunning backdrop of the Grampians mountain range, Mount Langi Ghiran is an iconic cool climate wine producer, most famous for the Langi Shiraz. With 70 hectares under vine, the Mount Langi Ghiran vineyard is truly unique with the 'Old Block' producing one of Australia's most distinctive and distinguished wines, the Langi Shiraz.

To know more, visit [Yering Station & Mount Langi Ghiran](#)

Zilzie Wines - Zilzie Wines is one of the largest Australian family owned wineries & crafts wines from the finest fruit grown on our own premium vineyards as well as selectively sourcing parcels that reflect the rich assortment of Australia's favourite wine regions, (Barossa, Adelaide Hills, King Valley & McLaren Vale). To know more, visit [Zilzie Wines| Victoria](#)

Participating Wineries from Western Australia:

Howling Wolves Wines - The Howling Wolves brand originated from Harman's Ridge Estate winery, located in the Margaret River of Western Australia, one of the well-known wineries in this region. Howling Wolves has won more than 60 awards at the Sydney Royal Wine Show, Australian Wine Show, Margaret River Wine Show, Qantas Wine Show, and other selection activities and has been well received by the industry. To know more, visit [Howling Wolves Wines| Margaret River](#)

Harvey River Estate – FishBone - With roots deeply planted in Harvey, the orchards and dairies of our family's farming history are now the backdrop to picturesque rows of vines at Harvey River Estate.

The wines of our family are uniquely expressive – hand crafted examples of the of the Geographe wine region. We produce wines with elegance and personality that express their sense of place, and our love of pristine fruit flavours. To know more, visit [Fishbone|Geographe](#)

Rockcliffe Winery- The Rockcliffe vineyard and winery reside on a 90-acre estate in the rich Scotsdale Valley region of Denmark in Great Southern, West Australia. The Rockcliffe branding reflects local, seashore landscapes, which reflects our love for the ocean and how important it is to the vineyard. Third Reef, Quarram Rocks, and Ocean Garden wines make up the mid-range series. The wines are crafted into "ready to drink now" styles that show great fruit depth and mouth feel. The Peaceful Bay series offers a quality entry level wine at an attractive price. Finally, the Sparkling and Tawny series complete the broad range of wines available under the Rockcliffe brand.

To know more, visit [Rockcliffe Winery Great Southern](#)

Willow Bridge Estate - A 5 Red Star Winery James Halliday Wine Companion 2023.

Kim Horton, with 25 years of winemaking in WA, believes that wines are made in the vineyard; the better the understanding of the vineyard and its unique characteristics, the better the wines reflect the soil and the climate.....as quoted by James Halliday Wine Companion 2023.

In 1997 the first planting of 100 acres and a further 50 acres were planted in 1998, making Willow Bridge Estate the biggest planting in what was then a largely unknown Geographe region.

To know more, visit [Willow Bridge Estate|Geographe](#)



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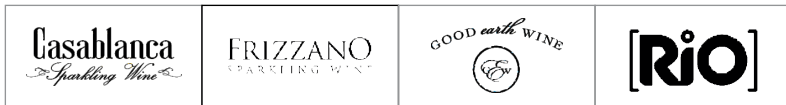




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WINES & SPIRITS





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Vinopolis Wines





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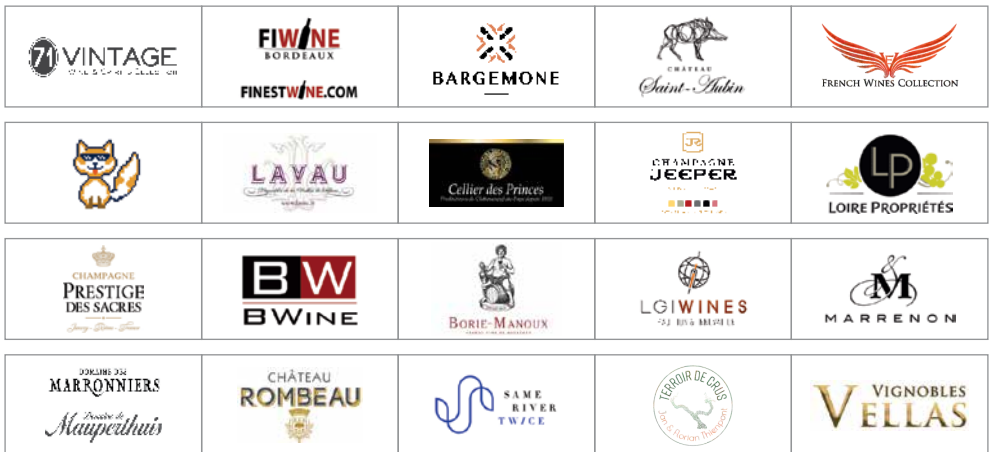


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